



## **Bhubaneswar Municipal Corporation**

*Progress through Partnership for better Bhubaneswar*

Adv. No: **20107**

Date: 25.06.2018

### **NOTICE INVITING REQUEST FOR PROPOSAL (RFP)**

The response to the Pre-bid queries for "Selection of Operator for providing services for Mechanical Sweeping of Selected Roads in Bhubaneswar" may be downloaded from the website of BMC i.e. [www.bmc.gov.in](http://www.bmc.gov.in). The Last date & time of submission of proposal is extended to 10.07.2018 till 3:30 PM.

By Order,

Dy. Commissioner (Sanitation)  
Bhubaneswar Municipal Corporation

Reply to Pre-bid queries for "RFP for Selection of Operator for providing services for Mechanical Sweeping of Selected Roads in Bhubaneswar for Package-I & Package-II"

SL. NO.	CLAUSE NO.	PRE BID QUERIES	COMMENTS FROM BMC
1.	1.6	Why we cannot apply for Package I & Package II? Why we cannot get both jobs?	The RFP document does not prohibit from applying for both the Packages. However, for better efficiency and control clause 4.8.4 of the RFP document stipulates as below:  <i>"No bidder shall be awarded both the Packages. The financial proposal of Package-II shall be opened first and the L1 bidder of the said package shall be declared. The Financial proposal of Package-I shall be opened after that and in case a financial proposal has also been submitted by the L1 bidder of Package-II then it shall remain unopened"</i>
2.	General	Elucidate brand new car. What is your parameter of new car?	The Selected operator post award of work shall deploy two sets of new Mechanical Road Sweeper which should comply with the Technical specifications provided in Clause 7.2 of the RFP document.
3.	2.2.1	It is mentioned in the tender about emergency calls and/or as and when required. How many times you will call me and span of time. What will be the status of extra work? So far emergency call is concerned, during the festival time (for example Rathayatra or any other festival) if you give us havoc km to clean as additional job, then the original work process may get hampered. Minimum span of time to be given. We should be informed well before the time for additional job which should not be far off.	On requirement, BMC shall intimate the selected operator in advance for emergency on call duty. The Payment for such work shall be made on as per the unit rate quoted by the selected bidder in its financial proposal on the actual work done by it.

4.	2.4	If we clean construction debris including sand, stone chips, bricks etc, then we need separate permission from Principal Employer empowering us to do the said job without hindrances. If there is any hindrances or obstruction, then what will happen?	The scope of work of this RFP document already entails for clearance/removal and disposal of debris in the assigned road stretch. Hence, the same is to be deemed as permission from BMC for such activity.  BMC shall facilitate the selected operator for any additional permission if required to carry such task.
5.	3. Note f -III	Common controlling interest and Power of Attorney will be submitted.	As per Clause.
6.	5.1.2	You will provide us space. What is the area of land and how far it is from our work place? It should be at a nearest point.	No space or land shall be provided by BMC. BMC shall only provide a space in the command centre of Bhubaneswar for control room purposes.  The arrangements for workshop and space for parking of Mechanical Road Sweeper shall be the responsibility of the Selected Operator
7.	8.1.5	Power and water will be provided by you. We will pay bill. You will arrange for the electric meter in our name since it is your premises. We will bear the cost and we will pay electric bill. Water is needed during road cleaning and frequent water points are needed including garage.	All such arrangements shall be done by the selected operator.
8.	2.2.5	Commencement of work will be within 120 days after receiving LOI since we will import the car.	Clause no. 5 of the RFP document is modified as below: <i>"The below mentioned Conditions Precedent has to be satisfied by both the Parties prior to expiry of 90 Days from the date of signing of agreement."</i>  Clause no. 2.2.5 is modified as below: <i>"An Implementation Period of maximum 90 (ninety) days from the date of signing of the Contract shall be provided to the selected operator. The selected</i>

			<i>operator within such period shall deploy all the project requisites such as new mechanical road sweepers of required specifications and standards including requisite manpower."</i>
9.	2.2.1	Additional on call/ emergency work to what extent and frequency? Frequent calls may affect original work.	Please refer our reply provided under SI no. 3
10.	7.1.6	At first while starting the job, there will be dust particles which will take some time (few days) to clean out.	Please refer to our reply under SI. No. 132
11.	General	For any internal blockage of drain, outlet system may get blocked. What will happen then?	In such a case, the selected operator should notify BMC about the same and suitable decision shall be taken by BMC in this regard.
12.	2.3.4	We will work at night from 10 P.M. to 6 A. M. But 25% of work will be done in day time in the afternoon. In that case what will be the time schedule?	The time schedule for manual sweeping to be done in the afternoon shall be notified by BMC after award of work.
13.	2.4.3	Debris and rubbish will be removed in what span of time?	Please refer clause 2.4.4 of the RFP document
14.	2.4.5	Why biometric attendance since payment will be made by you on per km basis?	Clause 7.5 A of the RFP document stipulates minimum number of manpower requirement for Mechanical sweeping failing which a penalty shall be levied on the selected operator as per provisions of Clause 9.8. The bio metric attendance shall be regarded as a proof of being present for disposal of work.
15.	General	Nothing is mentioned in tender about time of payment. If you do not pay us in time then what will happen?	The payment shall be made by BMC as per usual procedure being followed for other ongoing contracts.

16.	9.9	It is mentioned in the tender that car should not be idling for break down for more than 3 days. Major break down needs minimum 7 days' time. We will have to import parts which is a time taking affair. You did not mention anything about spare car.	It is the responsibility of the selected operator to ascertain the performance of the machine and keep stock of spares and consumables required to be replaced from time to time in order to avoid delay.  However, in exceptional circumstances when there is a major breakdown then BMC shall take a suitable decision in this regard.
17.	General	In duty hours at night, our car may meet with an accident by any approaching car due to rash driving of latter.	It is the responsibility of the selected operator to maintain sufficient precautionary measures to avoid such an unforeseen event. BMC shall assume no responsibility for such an incident.
18.	2.3.4	All roads must have lights. It is not possible for workers to work every night. Is there any scope of relievers? Work will be for 26 days or 30.42 days? For 25% work in the afternoon, kindly mention number of man power. Who will inspect work at night on behalf of Bhubaneswar Municipal Corporation?	<ul style="list-style-type: none"> <li>a. Street lights are available at all roads</li> <li>b. The RFP document stipulates minimum quantum of labour required for each activity and it is mandatory for the operator to provide this quantum of labour at any point of time. The selected operator shall at all times comply with the applicable laws for employment of labour and may employ additional labour for rotation purposes.</li> <li>c. The RFP document stipulates minimum 10 unskilled labourers for signage cleaning. The same may be engaged in manual sweeping during afternoon hours in order to avoid underutilisation.</li> <li>d. It is the responsibility of BMC to appoint an officer-in-charge for supervision of the said activities as and when required.</li> </ul>
19.	General	Nothing is written in the tender about car rest. Since it is a machine, it needs rest and proper time to time maintenance for the well-being of the car.	The conditions of RFP shall prevail.

20.	1.6	We request the authority to provide the provision of awarding both packages for a single entity whoever is the L1/provides the lowest rates. This will help BMC to have low annual operation cost.	The conditions of RFP shall prevail.
21.	1.8	The cost of each sweeping machine would be around Rs. 1.00 crore and recovery of cost within 3 year is not feasible. If it is to be recovered the cost of recovery would be more ultimately the cost of operation would increase substantially. Normally any mechanical sweeping contract would be 7 to 10 years as the life of any machine would be 10 years. Hence in order to reduce the tipping fee and to have long time, the term of the contract may be revised to 10 years.	The work shall be awarded for 3 years extendable to a further period of 2 years on satisfactory work performance. Hence, the conditions of RFP shall prevail.
22.	1.6	If there are no qualified bidders, will the contract two packages can be given to one qualified bidder? And what the procedure of opening the financial bids etc.	In such exceptional scenarios such as this one, a suitable decision shall be taken by BMC in this regards.
23.	2.1.1, 2.2.5, 2.3.2	For having a better quality we need to import the mechanical sweepers from foreign / other countries. Only after making the payment and after issuing the purchase order, the manufacture of the product will commence the fabrication and dispatch through sea. It is not a readily available product to buy. To import the machines through sea, the transit itself will take a minimum of 2 months. Afterwards it is to be fabricated in Mumbai and transported to the Bhubaneswar city. All these will take a minimum of 4 to 5 months. Hence it is requested that the timeline should be a minimum of 6 months. You can check up with any of the tenders awarded. This is the minimum time. If you are sticking only to two	Please refer our reply under SI no. 8

		months, you will get only Indian make which much inferior in quality.	
24.	2.2.2	If the tender station / proposed site of handling over the waste is changed beyond 5 KM. Then the BMC should provide a proper compensation methodology because this post collection activity is also important cost factor of the project. Please provide the compensation methodology if the proposed location is changed.	Suitable decision will be taken by BMC in such case.
25.	2.3.4	The manpower indicated at page 33, will it include the 25% or we have to take additional 25% to the proposed 56 nos and 65 nos of manpower for package 1 and 2. Please clarify?	Please refer our reply under SI. No. 18 point no. c
26.	2.5.3	Please elaborate the scope of task – IV for better understanding, what type of cleaning and at what frequency, there should not be any miscommunication between the contractor and the corporation on this front.	The street side furniture's, statues and signage's shall be cleaned manually and kept clean at all times. Such properties possible to be cleaned manually shall be identified during joint survey between the selected operator and BMC. It is responsibility of the operator to decide the frequency of such cleaning in order to keep it clean at all times.
27.	7.5	Manpower proposed for the contract: whether the numbers of manpower indicated in the document are including the weekly off and excluding the weekly off. We have to take not only weekly off and the leaves eligible for the workers as per the minimum wages act. We also need to give holidays for major festivals and festivals of national importance, all these days also needs to be taken into consideration while calculating the manpower. Accordingly the number of manpower required to be worked out. Please re-examine once again and confirm. The wages also should be	Please refer our reply under SI no. 18 b.

		calculated basing on the minimum wages, the bonus, the leave wages, weekly offs, gratuity, ESI, EPF, Uniform, Safety equipment's etc.	
28.	9.7	Normally complaints will be received during the day time, but whereas the mechanical sweeping would be done in night time from 10.00 PM, it is not possible to attend the complaint within 6 hours from the time of receipt. It is always 24 hours from the time of receipt. This is a practical issue; one has to understand the operations. This may be revised accordingly.	The Clause 9.7 of the RFP document is modified as below:  <i>"The Operator shall ensure that the complaint(s) in respect of services are attended within 12 hours of receipt of complaint. If the Operator fails to address the complaints within stipulated time period, then the Operator shall be liable to pay a penalty of Rs. 600/- per day for each default. If the default(s) persist for more than 5 days, then the Penalty shall be increased to Rs. 1000/- for each day of delay and calculate the penalty at such increased rate from the day of report of such incidence. However, in case the rectification is beyond the reasonable control of the Operator or the nature of complaint is difficult to be resolved within allowable stipulated time then in such case the Operator shall submit a proper justification of the same to the satisfaction of BMC and the Officer in Charge should certify the same prior to waving off this penal clause in such case".</i>
29.	9.9	The overall penalties should not exceed 5% of the billing, there should be a provision like is required. This may be considered and incorporated in the RFP / Agreement.	Please refer our reply under sl. No 131 to Sl. No. 139
30.	11.2	The contractor would have invested for the capex and the opex would continue for the wages to the workers, only the cost of diesel may be saving factor. The entire loss occurred due to reduction of the length of the roads should be compensated covering the entire loss. We request the authority	Please refer Clause 11 of the RFP document wherein related provision already exists.

		to have quantity variation clause which should include all provision of cost factors etc.	
31.	11.3	<p>The depreciation of any vehicle would never be 50%, please check the Income tax provision, any heavy vehicle would be required to depreciate from 7 to 10 years. The major cost of operation would be the cost of diesel. The diesel cost increase should be a minimum of 50 %, it cannot be 25%. As rightly mentioned in the next point for the tractors, it should be revised @50% otherwise, with the current increase of diesel no one can operate the project. This may be revised to 100% of revision in rates.</p>	<p>a. The work shall be awarded for 3 years extendable to a further period of 2 years upon satisfactory work performance. The machinery shall no longer be in use after completion of the contract period. Hence, the machinery shall be depreciated within the tenure of work. Further the depreciation rate is not considered to be 50% per year. The said RFP clause refers to the %age share of depreciation in the unit rate to be quoted by the selected operator calculated as per our own internal evaluation. Hence, the condition of RFP shall prevail.</p> <p>b. For Mechanical Sweeping, the change in rate of diesel over and above 5% shall be fully accounted to the proportionate share mentioned in the relevant clause of the RFP document.</p>
32.	12.5	<p>When there is an event of default of the corporation, if the contract is terminated on the event of default of the corporation then the contactor should be compensated for the termination loss. There is no provision regarding that, this is a major laps, may be by mistake not included.</p> <p>In such event, the termination payment would be 150% of the debt and 120% of the equity shall be paid by the corporation to the contractor basing on the book value as on the date of termination. This is as per the PPP guidelines issued by the planning commission and a practice for all the PPP projects. This may be incorporated.</p>	Please refer clause 12.3.2

33.	Page 59 & 61	The number of days for mechanical sweeper would be 365 instead of 350 this may be corrected.	The maximum allowable down time period is 3 days per downtime and maximum number of allowable downtime is 5 times in a year. Hence, 15 days of total downtime period is deducted from total number of days.
34.	General Points	There are no timelines mentioned for payment of the fee for the contract. Normally it should be within 15 days from the date of submission of all the bills. This may be incorporated. There should be a penalty or payment of interest for the delayed payments by the corporation, it should be 2% over above the SBI PLR, this may be added and incorporated in the document.	Please refer our reply under SI no. 15
35.	General Points	Some of the roads during the night time the vehicles shall be parked and not feasible for mechanical sweeping, the contractor is not having any authority to take action on any of the temporary encroachers, it is the only authority who is empowered with authority to initiate action. For the causes which are beyond the capacity of the contractor, the contractor shall not be penalised. For such events there should not be any penalty. The contractor is bound to inform the corporation to initiate further action on such offenders.	BMC shall take necessary measures to enforce no encroachment/parking during working hours for mechanical sweeping
36.	General Points	The BMC is not playing the escalation in the tipping fee to the current conservancy contractors since inception of the contract. If corporation being a government agency and a principal employer, a enforcing agency failed to comply its statutory duty of payment of increasing wages to the workers, then how to believe and participate in the current tender. This is giving a scope that the corporation is not abiding its obligations.	The query is not relevant to be subject work. The selected operator and BMC shall have adhere to the terms and conditions laid down in the RFP for the subject work.

		Please clarify on the above and also need an assurance keeping in view of the current situation prevailed in the conservancy contract.	
37.	2.4.1	We presume that the C&D collection and transportation is only involved in this RFP / scope of work under this contract. The disposal of C&D would be considered, because the disposal of c&d is entire a different project which requires another capex and land of minimum 5 acres. So we presume the operator would be only responsible for collection and transportation of C&D waste and debris which are available on the road sides. Please elaborate in brief the scope of clearance of debris / C&D waste.	The C&D wastes shall be collected and transported by the selected operator and disposed at the identified dump site in patia and pokhariput whichever is nearer.
38.	2.4.4	Generally the work schedule is planned with the available resources and address any complaint within 6 hours is not possible and it will hamper this routine/ assigned work by BMC. So as per the practical experience the operator should be given 24 hours of time to clear in normally cases.	Clause 2.4.4 of the RFP Document is modified as below:  <i>"The Operator shall ensure removal of the above waste within 12 hours after such incident has been brought to the notice of the Operator."</i>
39.	General	We request the authority to provide the provision of establishing the SPV Company to sign and execute the project. This will enable to the operator and authority to have proper account etc. this will definitely help in encouraging many bids.	Not required.
40.	5.1.2	The land provided by the BMC for the parking, workshop, office, control room is at free of charge. Kindly indicate if any land lease amount to be payable by the operator.	Please refer our reply under SI. No. 6. The clause 5.1.2 of the RFP document shall be modified as below:  <i>"Provide a space to the Operator in the Command center for setting up of Control room"</i>

41.	Page 34	We request the authority to include the JCB as well in the list of resources needed for C&D scope of work.	The condition of RFP shall prevail
42.	Page 41	Generally the revision of price / escalation will be done on 100% of rates. We request the authority to incorporate the standard price escalation formula.	The condition of RFP shall prevail
43.	General	Kindly give the breakups of minimum wages applicable at Bhubaneswar.	The same is available in the official website of Department of Labour, Govt. of Odisha.
44.	General	As the machines are to be provided by the service provider, the BMC should not insist on the particular brand of machines / make as mentioned in the tender. The tenderers should have liberty to deploy suitable machines which are durable, economical, after sales & spares availability in India and meeting fully the objectives as mentioned in the tender.	No particular Brand is specified in the RFP document. However, in order to undertake a better quality of work a minimum technical specification has been provided and the selected operator shall have to deploy Mechanical Road Sweeper matching with such specification.
45.	General	BMC shall provide us the verified & duly signed log sheets after completion of each day's operation for our record.	Noted.
46.	General	Parking and water facility to be provided by BMC free of cost for operation.	Please refer our reply under SI no. 6 and 7.
47.	General	Kindly confirm if any local levies, taxes, are applicable at Odisha for this operation.	The bidder to ascertain such requirement as per its own experience
48.	3	Mechanical road sweeper shall mean truck mounted / integrated based mechanical road sweeper having 4 cylinders engine.	With reference to clause 3, for demonstration of eligibility the bidder must have experience in operation of Mechanical Road Sweeper either truck mounted or Integrated. However, the machine deployed by the selected operator for the subject work shall match the specification provided in clause 7.2 of the RFP document

49.	7.1.1	<p>The clause may be modified as below:</p> <p><i>It should have rugged design frame, brushes, nozzles, flexible brush systems, hydraulic system for efficient and quality performance and lifting/ tipping arrangements.</i></p>	The condition of RFP shall prevail.		
50.	7.1.2	<p>The clause may be modified as below:</p> <p><i>The mechanical road sweeper machine shall be fitted with thick brushes made up of steel/polypropylene and mechanical collection system, so that it is capable of picking up big size waste and variety of refuses like leaves, littering plastic paper/ paper &amp; debris - dirt, dust, sand, rubble, slit, wet waste, bottles, small stones, human excreta, cow dung, floating matters, broken glass, pet bottles, coconut shells, bulky or huge accumulation of solid waste, etc. from the roads with speed &amp; quality clearance etc.</i></p>	The condition of RFP shall prevail. Further, the Mechanical road sweeper shall be equipped with Conveyor system for effective disposal of suck bulky materials into the hopper.		
51.	7.1.3	The clause is not clear and contradicting and should be deleted.	Agreed.		
52.	7.1.4	<p>The clause may be modified as below:</p> <p>The minimum sweeping width &amp; collection / sweeping capacity shall be as mentioned in technical specification in the bidding document. The brush system shall be of rugged quality &amp; strength and shall have sufficient degree of flexibility to adjust in accordance with contour of the road and enable to cleaning of pavers block roads.</p>	The condition of RFP shall prevail.		
53.	7.2	Minimum technical specification: self-propelled / truck mounted sweeper, 140hp, 5cum hopper, min 830 litre water tank, 2 no's of side brushes,	<p>The minimum Technical specification for the following items is modified as under:</p> <table border="1"> <tr> <td>Hopper Capacity</td> <td>5 cum</td> </tr> </table>	Hopper Capacity	5 cum
Hopper Capacity	5 cum				

		up to 3 metre sweeping width, sweeping width with 2 side brushes should be up to 3 meters, PM10 certified, dumping debris up to a height of 1 metre., 2 camera for each mechanical road sweeper.	<table border="1"> <tr> <td>No. of Front brush</td> <td>1</td> </tr> <tr> <td>Water Tank capacity</td> <td>500 ltrs</td> </tr> <tr> <td>Filtration</td> <td>Pollution control norms compliant</td> </tr> </table>	No. of Front brush	1	Water Tank capacity	500 ltrs	Filtration	Pollution control norms compliant
No. of Front brush	1								
Water Tank capacity	500 ltrs								
Filtration	Pollution control norms compliant								
54.	3.1.2	We would like to bring in your notice that the RFP has been called for 2 Nos. Packages for the scope of work is to deploy the two nos. Road sweeper. Please appreciate there are only 1-2 Companies are qualified with this condition. Hence request you to kindly change the condition for more eligible bidder to participate. The Eligibility should be kept for max participation from interested agencies. Hence Experienced Criteria should be "Supply of 2 Nos. Road Sweeper of Min 4 Cum Capacity or Operation and Maintenance of Two Road Sweeper of min 4 cum capacity for Min 1 year or Hiring of 2 Nos. Road Sweeper of Min 4 cum capacity or Owning of two Nos. Road Sweeper of min 4 cum capacity" Please relax average annual average turnover to Rs.5.00 Crore in the last 3 Financial Years i.e. FY 2015-16, FY 2016-17 and FY 2017-18. Or Rs. 7.00 Crore in any of the last three years.	The condition of RFP shall prevail.						
55.	3.3	We request BMC to kindly allow the "Performance Security" of 5% of the Annual Contract Value. Please appreciate that Banks are hesitating to give Bank Guarantee for such long period. The same Bank Guarantee will be renewed on year on year basis. This will reduce burden on financial impact of Project.	Agreed. Clause 3.3 is modified as below:  <i>"The Selected bidder, for due and faithful performance of its obligations under the Contract, shall be required to provide a "Performance Security" of 5% of the Annual Operating Cost in the form of a 'Bank Guarantee' from a scheduled bank, to Bhubaneswar Municipal Corporation prior to signing of Agreement. The performance security shall be renewed every year till the completion of work."</i>						

			Further, the EMD and document fees mentioned in the RFP are for each package. Hence, the bidder has to submit two separate EMD's and Document Fees of the amount mentioned in the RFP in case it is applying for both the packages.
56.	3.5.2	Refer 3.1.1 The intending bidders may also bid by way of consortium/joint Venture. However, the total number of members in a consortium/ joint Venture shall be limited to 2 (two). Please delete clause No. 3.5.2.	Agreed. Clause 3.5.2 stands deleted.
57.	4.8	The marking system should as be eligibility. 1) Not Relevant as per Eligibility 2) Not Relevant 3) Ok 4) Annual turnover of the firm as per Clause 3.1.3 as per Eligibility should be INR 7.00 crores-10.00 crores- 15 Marks More than INR 10.00 Crores- 20 Marks 5) Ok The Criteria should be pass or fail only. No use of Marking System as The work shall be awarded to the qualified Bidder quoting the Lowest "Annual Operating Cost". Please delete this marking system clause.	The condition of RFP shall prevail.
58.	7.1.1	Please appreciate that "powerful vacuum" does not defined the requirement of Air handling capacity of the machines or Vacuum capacity. Generally the Sweeper working on Vacuum principle should have minimum 8,000~10,000 Cum per hour. Please clarify the Exhauster Air Handling Capacity.	Clause 7.1.1 is modified as below: <i>"It should have rugged design frame, brushes, nozzles, flexible brush system, powerful vacuum, suction fan, hydraulic system for efficient and quality performance and lifting / tipping arrangement. It should be equipped with effective filtration system to release air quality complying to pollution control norms"</i>

59.	7.2	<p>Truck Mounted machines meeting General Performance Standard of Mechanical Road Sweeper should also be allowed. Please appreciate that Self Propelled Machines is equipped with Hydrostatic Drive and sophisticated hydraulic system required higher maintenance, resulting higher CAPEX and O&amp;M cost. The machines due to slow travelling speed and low ground clearance is not suitable to go to dumping sites. This will increase cost of Sweeping Charges. Hence request you to accept the Truck Mounting Machines as well without affecting the sweeping work quality of work.</p> <p>Truck Engine Power in case of Truck Mounted Machines – 147 bhp</p> <p>4/6 as per OEM of Engine/ Truck Chassis. Please appreciate Ashok Leyland/ Cummins Engine with more than 100 HP Engine will be with 6 cylinder There should be either Front Brush: 2 Nos. or 1 No. Central Brush</p> <p>Machine should be PM 10 Compliance. Please appreciate that PM 2.5 can be attained by filtration system only and in Powerful Vacuum Type of Machines with 8000 CuM /Hr. filters are damaged usually.</p> <p>Dumping height should be min 1200 mm or it should be able to discharge collected dirt/ soil on tractor trolley body. There is no necessity of such high dumping height.</p>	Please refer our reply under sl. No. 53.
60	General	What is estimated cost of Tender?	The bidder to make the cost assessment on its own.

61	General	Contract period is three years extendable up to 2 years. Is there any provision of rate escalation if contract is extended by two years?	The provision of rate escalation provided under clause 11.3 of the RFP document shall also be applicable in case the contract period is extended for a further period of two years after completion of first 3 years.
62	5.1.2	BMC will provide land for control centre, work shop and administration office. Can we make temporary labour camp in this allotted land during contract period?	Please refer our reply provided in SI no.6
63	General	There is penalty clause for not cleaning minimum if 80% of package length. Machine has to be operated in single night shift. It will be very difficult to clean minimum 80% of total package length in single shift by machine. Our team has surveyed the package route and found that road is full of litter and road side hawkers. In order to clean the daily package length completely in single shift, we need to deploy additional manpower and sweeping machine. Our estimated manpower is 100 and 3 no's of sweeping machine will be required. Sweeping machine can clean maximum of 30-35 km in single shift of 8 hrs. It is our sincere request that please increase the manpower and sweeping machine requirement for one package length	The manpower and sweeping machine requirement specified in the RFP document is for minimum quantity to be available. It is upto the Selected operator to deploy additional machinery and manpower for better work performance.
64	2.5.1	The work shall consist of cleaning all street furniture, statues and roadside signage's falling within the jurisdiction of assigned road stretch. Please clarify estimated no of signage, steel furniture and statue needs to clean in single shift.	Please refer our reply in SI. no. 26
65	3.1.2	The bidder should have experience of Mechanical sweeping machine of Municipal corporation roads for at least 60 (lanes) kms per day by using mechanical road sweeper machine for a period of	For demonstration of Eligibility the bidder has to submit experience certificate in terms of lane kms for a minimum period of two successive years.

		<p>at least two successive years. We are currently working in Gurugram Municipal Corporation with four machines since last three years. Our average cleaning of road in Gurugram Municipal cleaning is 120km per day. We have cleaned on an average cleaned 30 lane km in 2015. In next extension for second year sweeping machine is increased by 3 no's and average sweeping is 120km per day, which will be completed in September 2018. As per your requirement total sweeping length is 43800 in last two years. We have done more than minimum required sweeping length. We are also working for Delhi international Airport Limited (DIAL) for last five year. We have work completion certificate from corporation and DIAL in terms of work duration and contract sum. Our quires is that do you need work completion certificate in terms of cleaning length of 60( lane) km per day from municipal corporation for eligibility or completion certificate in terms of contract sum and contract period will be sufficient.</p>	
66	2.2.5	<p>We would like to provide the best road sweeping machines in the world for the work of mechanical sweeping to the corporation. We would deploy machines by importing from foreign countries for which delivery period takes time between 3-4 months. Hence, increase the implementation period to maximum 120 days.</p>	<p>Please refer our reply under sl. No. 8</p>
67	3.5.2	<p>In page no 15, No joint venture or consortium of Bidders is permitted. Please verify whether Joint venture or consortium is allowed or not.</p>	<p>Yes, Joint Venture/Consortium is permitted. Hence, clause 3.5.2 may please be read as deleted.</p>
68	General	<p>Most of the mechanical sweeping companies that operate throughout the world have an engine of BHP of 100-120 and operate in a systematic and</p>	<p>The definition of similar work for demonstration of minimum Eligibility Criteria as per clause 3.1.2</p>

		<p>cost effective manner. With lower BHP the amount of money spent on fuel can be reduced and the cost of higher BHP vehicles is much higher and noise levels are also higher when compared with 100-120 BHP vehicles. Why is the engine power of minimum 147 BHP/110kw, mentioned in qualification criteria, there will be only one or two companies that will qualify as per this condition. This will limit competition, so do modify/ change this condition.</p>	<p>note c. and Technical score as per clause 4.8.1 note c is modified as below:</p> <p><i>"Similar work shall mean work of cleaning/sweeping of roads or public places by mechanical road sweeper which is Truck Mounted/Suction based having 4 cylinders with Engine power of minimum 100 BHP/75 KW."</i></p>
69	General	<p>Task 1 of this tender is mechanical sweeping of Roads, why limit the type of vehicle to be deployed to self-propelled. Truck mounted sweepers must be considered as well for the following reasons. The number of companies manufacturing truck mounted mechanical road sweepers is 20-30 times more than the number of self-propelled mechanical road sweeping machine manufacturing companies, what this will do is create more competition among truck mounted and create monopoly in self-propelled mechanical road sweepers as there are only very few self-propelled mechanical road sweeper manufacturers. Monopoly creates higher rates and prices. Competition will create competitive pricing.</p> <p>The cost of truck mounted road sweepers is much lesser when compared to self-propelled road. There is a pretty huge gap between the prices of both the type of road sweeping machines.</p> <p>Truck mounted road sweepers have been existing for over 70-80 years now, whereas self-propelled roads sweepers are of recent origin 10-15 years.</p>	<p>The condition of RFP shall prevail.</p>

		Truck mounted road sweepers are being operated throughout the world in different topography and climatic conditions and have proven technology and hence maximum sales even after the introduction of self-propelled road sweepers.	
70	7.2	<p>Most of mechanical road sweepers manufactures across the world manufacture road sweepers with lesser engine power for following reason-</p> <ul style="list-style-type: none"> <li>Reduce noise levels to reduce noise pollution</li> <li>Reduce the fuel consumption</li> </ul> <p>There are companies such as Johnston, Scarab, Bucher and other road sweeping machines manufacturers throughout the world who have been using engines of engine power 110-120 BHP only and have existed and have been successful in this field for more than 50 years now.</p> <p>There are very few companies manufacturing mechanical road sweepers with such high engine power which may be necessary as well. So do modify this condition of engine power of 147 BHP/110KW.</p>	The condition of RFP shall prevail.
71	General	Penalty that are changed are very abnormal. Please revise and reduce the penalties that are changed.	Please refer our reply under sl. No 131 to Sl. No. 139
72	2.2.2	Kindly provide the distance from Sainik School to the centre of the package No 1 and 2	Bidder to assess on its own by way of physical survey.
73	2.4.1	Kindly provide the distance from Pokhariput or patia to the centre of the package No 1 and 2.	Bidder to assess on its own by way of physical survey.
74	General	Is O & M experience of mechanical sweeping machine of bidder sufficient enough for the bidder to be qualified for the work of this tender.	Yes, For demonstration of Eligibility the bidder has to submit experience certificate in terms of lane kms for a minimum period of two successive years.

75	General	To serve the purpose of this tender, bidder with experience of having own truck mounted vehicles will be more effective as the bidder will have good experience of O & M and credibility.	Not required.
76	General	Collection of Solid waste from bins is not included in this tender, only street sweeping waste is the work of this tender. Please clarify who is responsible for collection of solid waste on streets and footpaths.	The scope of work in the RFP does not stipulate any activity related to collection of solid waste from bins.
77	General	Please increase the duration of tender from 3years and extendable up to 2 years, to 5 years and extendable up to 2 years, as the new mechanical road sweepers will have a durability of more than 10 years. If duration of tender is increased price quoted will reduce.	Please refer our reply under sl no. 31
78	General	Difference between truck mounted and self-propelled. The cost of Truck Mounted Road Sweepers is much lesser when compared to Self-Propelled Road Sweepers. There is a pretty huge gap between the prices of both the type of road sweeping machines. Self-propelled cost 40-50% above truck mounted road sweeping machines. Truck Mounted road sweepers have been existing for over 70-80 years now, whereas self-propelled Road Sweepers are of recent origin of 10-15 years. Truck Mounted road sweepers are being operated throughout the world in different topography and climatic conditions and have proven technology and hence have maximum sales even after the introduction of self-propelled road sweepers. So do consider truck mounted mechanical road sweepers for this tender.	The condition of RFP shall prevail.

79	General	If for instance there is an accident of self-propelled vehicle is used the damage will be more when compared to truck mounted due to its strong built and higher body when compared to self-propelled mechanical road sweepers.	The condition of RFP shall prevail
80	General	If machine works extra hours during festival and special occasions then payment for the same has to be paid as per rate quoted per kilometre	Yes, the payment shall be for rate quoted per km on the actual amount of work done.
81	General	Reduce the penalty to 10% as it is very abnormal. Huge rates of penalty will discourage the bidder in quoting competitive rates.	Please refer to our reply under SI. No.131 to SI. No. 139
82	General	All drains are filled with mud hence time is required to clear all that mud and only then sweeping works can take place. For this 3-4 months will be required hence don't charge any penalties up to that time.	The scope of work does not specify anything related to drain de-siltation.
83	General	Increase the time to 72 hours for getting the GPS ready as it will be difficult to arrange a technician for the same within 24/48 hours.	The condition of RFP shall prevail
84	General	GST is exempted as per discussions in pre-bid meeting, hence give clarity regarding the same. Also give details of all the taxes that are part of this tender.	Okay the bid shall be exclusive of GST. Further, as and when it is levied by the Government of India, the same shall be applicable for the present project also and will be reimbursed by BMC. For other taxes bidders to assess on their own.
85	General	As per tender document mechanical road sweeper has to be operated 350 days out of 365 days which means 15 days is given for vehicle maintenance. Minimum of 2 days per month is required for proper maintenance of sweeping machines. So do consider the same as mechanical road sweeper maintenance is the most important.	Please refer our reply under SI no. 33.The condition of RFP shall prevail.

86	General	As per labour laws and regulations weekly off has to be provided for workers and hence as per these laws 16% additional workers should be engaged for the same. Do consider the same and provide your insights	Please refer our reply under sl no. 18 b.
87	General	The cost of O & M of mechanical road sweepers will increase year after year; if spares have to be imported the import duties and foreign exchange rates will not be same year after year or from time to time. Hence provide annual escalation for this work to reduce burden on bidder and help in quoting competitive rates.	The Escalation clause for Mechanical Sweeping also covers 15% weightage towards consumables and spares which is to be revised annually as per WPI increase.
88	General	Cost of consumables will increase from time to time, as imported mechanical road sweepers spares vehicles will increase from time to time due to foreign exchange variations so do increase the same to 25%.	The condition of RFP shall prevail.
89	General	Provide us details regarding the average distance from Package to Dumping Yard.	Bidder to make its own assessment by way of a primary survey.
90	General	Additional tractor will be required for dumping waste collected in mechanical sweepers so provide a transfer point for the same as the mechanical sweeper cannot go to Disposal at TTS near Sainik School or as per direction of the Officer-in-Charge of BMC.	The bidder to assess the same.
91	2.2.2	What is the distance between city centres to TTS near Sainik School? The clause stipulates that we may have to dump MSW at TTS or as per direction of..... Has BMC identified any alternative site for dumping MSW? If, so, name it and also inform what is its distance between Bhubaneswar city centre and this alternative site?	The dumping of waste shall be done as per provisions of the RFP document and bidder has to make its own assessment by way of physical survey of site

92	2.2.5	This implementation period of 60 days is not sufficient, especially if the bidder proposes to bring in sophisticated imported Sweeping Machines. Hence, request that this implementation period my please be increased to at least 4 months.	Please refer our reply under sl. No. 8
93	2.3.4	Is this mentioned 25% of the assigned Road stretch is in addition to the lane length mentioned under clause 1.2 (Pages 4,5,6,7) of the RFP? (This is very essential for costing). Please clarify.	Please refer our reply under sl no. 18 c.
94	2.4.1	Please inform the distance between Bhubaneswar City Centre to (i) Pokhariput and (ii) Patia	Bidder to make its own assessment by way of primary survey.
95	2.4.5 & 10.3.2	As BMC proposes to make payment for tractors on per trip rate quoted based on actual number of trips, Whether BMC will pay for an assured minimum 5 trips per day, based on which costing will have been done? Please clarify.	The 5 trips per day mentioned in the RFP document is indicative and may vary in actual. No guaranteed trips is assured by BMC in this regard.
96	3.1.4	As per existing Rules, MSW works executed for any local bodies is exempt from GST. Hence, this clause may please be deleted.	Please refer our reply under SI. No. 84
97	4.8.1	The similar experience may have been done by some of the bidders by Mechanical Sweepers with slightly reduced BHP/ KW. Hence, prescription that "4 cylinders with Engine Power of minimum 147 BHP/110 KW" may please be deleted.	Please refer our reply under sl no. 68
98	8.25	This stipulation casts an unreasonable responsibility on the bidder. BMC can insist that that the assigned road stretch should be swept cleanly, with minimum number of workers as stipulated in RFP/Agreement and should leave deployment of additional labour, if required to the	The condition of RFP shall prevail.

		<p>discretion of the Contractor. BMC cannot insist on deciding the number of workers to be engaged, but can only ensure that the roads are swept clean.</p> <p>Hence this clause may be modified suitably.</p>	
99	Page 59 & 61	<p>The details under A, B, C and D provides for calculation of operating cost including Manpower, but does not provide for Consumables, Uniform, Tools and also for Contractors Profit.</p> <p>Please provide additional rows to include these factors also to make the financial bid realistic.</p>	Bidders to make their own assessment for total cost involved for each category of work and quote the unit rate accordingly.
100	Page:56, A7: and Page 11: Clause 3.1.2	<p>As per Page 56,Annexure A7-in the Auditor Certificate it says" as per clause 3.1.3</p> <p>But the relevant clause is 3.1.2 ( in page 11) and not 3.1.3 and hence this the narration in Page 56 should be amended to read as clause 3.1.2</p>	Agreed. It may please be read as clause 3.1.2 instead of 3.1.3
101	7.2	<p>Our machine is incorporated with front extendable boom which can work on both sides with an outreach of 1 metre. I.e. left as well as right as per the need. We also have 2 side brushes providing the total sweeping width of 3.5 metre. Your tender asks for 2 front brushes. We request you to kindly amend this to 1 front ext. brush with left as well as right working.</p>	Please refer our reply under SI. No.53
102	7.2	<p>The advance technology incorporated in our machine allows to carryout dry sweeping without the use of precious water which is the USP of machine. This machine is in line to meet all your specifications specifically "preventing dust/ dirt flying out in the atmosphere during operation of sweeping activity and collection of waste as well as while collection in hoppers. We request for an amendment to provide 500 litres. Water tank capacity instead of 1000ltrs.</p>	Please refer our reply under SI. No.53

103	11.3	Weight factor: weightage for consumables and spares should be at least 25% - 30% instead of 15%. However, for fuel 25% looks on higher side, in our opinion 20% is more than sufficient.	The condition of RFP shall prevail.
104	7.1.2	Mechanical Belt Conveyor to support vacuum suction system to comply this point shall be added.	The specification of the machinery provided in clause 7.2 of the RFP document are minimal requirement which should be complied. It is up to the operator to decide any additional features required in the machine to have a better service level standard.
105	7.2	Certificate to support filtration system with internationally reputed agency w.r.t. 90% for PM2.5 and 100% for PM10 should be provided.	The condition of the RFP document shall prevail.
106	2.1.1	In Technical specification Machine type is defined as "Self -Propelled" (Integrated Machine) so It should be 90 days because it takes time to import new machines along with other ground facilities to be setup.	Please refer our reply under sl no. 8
107	2.2.3	Clarity required on number of working days in a month or year as machines needs to take rest on any day of the week days.	Please refer our reply under sl no.33
108	2.2.5	It should be 90 days because it takes time to import new machines along with other ground facilities to be setup.	Please refer our reply under sl no. 8
109	2.3.1	Need clarification on place of disposal for manual road sweeps.	The collected litter or waste shall be disposed off in in the TTS near sainik school.
110	2.4.4	Complaint closure time should be 24 hrs. In place of 6 hrs.	Please refer to our reply under Sl .no. 28
111	2.4.5	Need clarification on mode of filling tractor trollies for achieving 5 trips, JCB/ Bobcat or manual???	Manual

112.	3.1.1	Participation of JV should be removed as it contradicts the clause 3.5.2.i.e No Joint Venture or Consortium of Bidders is permitted. Moreover, based on your agreement, some local petty contractors with restricted experience can form JV's with OEM to get the work which may result into L1 without adequate experience of integrated sweeping.	Please refer our reply under SI.no. 67
113.	3.1.2	Please Extend eligibility roads lane for at least 250 KM per day in accordance to the CPWD manual guidelines for minimum single work experience of 80% of the tender scope viz (80 KM*4=320 KM Per day). Failing may violate CVC guidelines.	The condition of RFP shall prevail.
114	3[General terms] Note : Point C) Mechanical Road Sweeper shall mean Truck M	Please specify it is truck mounted (Double Engine) machine or Integrated based Mechanical sweeper (Single Engine)?	Please refer our reply under SI.no. 48
115	3.3	Performance security should be @5 % of annual contract value on renewal basis after every year.	Please refer our reply under SI.no. 55
116	3.5.2	Contradiction to clause 3.1.1 Please remove clause 3.1.1.	Please refer our reply under SI. No. 56
117	4.8.1	Figures should be 250-300 Lane Kms/ day- 15 Marks > 300 Lane Kms/day- 20 Marks	The condition of RFP shall prevail

118	4.8.1	Please include <u>similar work means</u> Integrated Mechanical & manual road sweeping, as tender demands common agencies to take care of both operations.	The condition of RFP shall prevail
119	4.8.1	Presentation should be before technical proposal opening to give equal chances of participation to all bidders.	The condition of RFP shall prevail
120	4.8.4	Since BMC is looking forward for the competitive bidding restricting bidders up to 1 package may result into increase in rates, and lack of interest from bigger agencies due to smaller size of business hence it should be either clubbed or open for both packages to common bidders on merit.	The condition of RFP shall prevail
121	5	Please add "BMC should ensure timely release of monthly payment to agency within stipulated time (15 days of invoice)" in clause (5) viz .CONDITIONS PRECEDENT.	Please refer our reply under SI.no. 15
122	5.2.7	Please Clarify whether test run perform pre or post tender process.	The test run shall be performed after completion of tender process.
123	6.2.18	Revenue sharing for advertisements should be with 75 % of Bidder and 25 % of BMC for all possible avenues.	Clause 6.2.18 of the RFP document shall be modified as below: <i>"Shall have his Name and Logo printed along with BMC name and Logo on the Mechanical Road Sweeper. The Selected Operator shall share 50% of its Gross Revenue from Advertisement with BMC."</i>
124	7.1.2	As most of the objects mentioned in Clause can be collected through mechanical conveyor system only. Hence specifications of machine should be equipped with dual suction i.e. Vacuum suction & mechanical suction.	Please refer to our reply under SI no. 50
125	7.1.3	Same as above	Please refer to our reply under SI no. 51

126	7.1.4	For optimum quality of cleaning, Front brush should be extendable up to 180 degree to cater contour of roads, low / deep curve channels side spaces etc.	Please refer to our reply under SI no. 52
127	7.1.5	Brush mechanism alone cannot guide waste in to hoppers. This needs mechanical conveyor system to take big sizes waste in to hopper without spillage. Hence dual suction system must be mentioned.	Please refer to our reply under SI no. 104
128	7.1.6	Mechanical road sweepers must be equipped with World class filters capable to emit only pure air to environment. World proven 'GORE Filters ' to be the part of specifications	The condition of RFP shall prevail
129	7.2	Water Tank capacity - 1000 litres should be only 500 litres as integrated machines requires less water to consume Number of Front Brush - 1 Expandable up to 180 degree for covering different road conditions	Please refer our reply under sl no. 102
130	7.2	Since BMC is more concern to supply base in India, Additional eligibility should be added as 'at least 10 machines should be sold in India with 5 of them owned by bidder. RC copies to be submitted as proof.	The condition of RFP shall prevail
131	9.1	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED	The clause is modified as below:  <i>"The Operator shall perform Mechanical Sweeping on minimum 80% of the total Road stretch assigned to it by BMC. If the operator fails to undertake the mechanical sweeping for minimum 80% of the total Lane Kms assigned to it on any day(s) [subject to the reasons beyond his controls], then the operator shall be penalized on the uncleaned portion below 80% at 50% of the unit rate quoted by it"</i>

132	9.2	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED Operator shall be fined @ Rs. 1,000/- [One Thousand only] per default per day.	The Clause 9.2 of the RFP document is modified as below:  <i>"The Operator shall ensure that the water nozzle fitted in the mechanical sweeper(s) remains operational at all working time and there is no dust - cloud formation during the sweeping of road(s), failing which the Operator shall be fined @ Rs. 1000/- per default per day."</i>
133	9.3	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED. Example: On pro rata basis BMC would be paying approx. 50 rs per bell mouth for cleaning & for that keeping penalty 40 times looks impractical. The bidder shall be fined @ Rs. 100/-per bell mouth per default.	The Clause 9.3 of the RFP document is modified as below:  <i>"The bidder shall ensure that none of his/ her workman put/ pushes the littering material(s)/ silt in front/ inside the bell mouth(s). In case of any default in this regard the bidder shall be fined @ Rs. 1000/- per bell mouth per default. Further no penalty shall be levied in the first 15 days from the start of operations "</i>
134	9.4	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED Operator shall be penalized @ Rs 5,000/- [Rs Five hundred only] per system per day.	The condition of RFP shall prevail.
135	9.5	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED Need clarity Contractor shall result in a fine of Rs. 1,000/- [One Thousand only] per day per default.	The Clause 9.5 of the RFP document is modified as below:  <i>"The Operator shall ensure placement of Safety device(s) and signage(s) at work site during working hours, as per MoRT&amp;H [Ministry of Road Transport &amp; Highways] Specification. Ignoring the safety requirements as mentioned above by the contractor</i>

			<i>shall result in a fine of Rs. 5000/- per day per default."</i>
136	9.6	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED	The condition of RFP shall prevail.
137	9.7	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED Time for closing complaint should be kept 24 hours at least as per best industry practice during the day. Only complaint registered with official recipient should be liable for penalties.	The Clause 9.7 of the RFP document is modified as below: <i>"The Operator shall ensure that the complaint(s) in respect of services are attended within 12 hours of receipt of complaint. If the Operator fails to address the complaints within stipulated time period, then the Operator shall be liable to pay a penalty of Rs. 600/- per day for each default. If the default(s) persist for more than 5 days, then the Penalty shall be increased to Rs. 1000/- for each day of delay and calculate the penalty at such increased rate from the day of report of such incidence. However, in case the rectification is beyond the reasonable control of the Operator or the nature of complaint is difficult to be resolved within allowable stipulated time then in such case the Operator shall submit a proper justification of the same to the satisfaction of BMC as the Officer in Charge should certify the same prior to waving off this penal clause in such case."</i>
138	9.8	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED Most Important: Should be clarified as if having one labour short on some day can cost bidder 20% of invoice amount & going forward 100% amount deducted on 5 such cases. It	The Clause 9.8 is modified as below: <i>"Unavailability of Minimum nos. of vehicles, staff or labour as per this term of RFP shall attract a penalty as below: Skilled worker: Rs. 2,000/worker/day Semi-Skilled worker: Rs. 1500/worker/day Unskilled worker: Rs. 1000/worker/day"</i>

		should be as Vehicles other than MRS :1000 Rs other than on payment for that day Staff / Labour: 500 Rs per worker per day	
139	9.9	Penalties are too high & far from practicality. It should only be relevant to what BMC is supposed to pay against that activity along with little penalty on top. MUST BE CONSIDERED	The condition of RFP shall prevail.
140	9.9	Development of Mobile app should be kept with Bidder for better coordination & timely closure.	The condition of RFP shall prevail.
141	11.3	No Contract in India suggests changes on monthly basis. This should be kept as applicable for (+ -) 10% increase or decrease. However we suggest to keep the annual escalations except manpower component as 10% year on year to keep accounting ease	The condition of RFP shall prevail.
142	11.3	However we suggest to keep the annual escalations as 10% year on year to keep accounting ease	The condition of RFP shall prevail
143	B2 Financial Proposal Details for Package-I A	Need clarity on what are 350 in quantity column	Please refer our reply under sl no.33
144	Footpath washing	It was suggested that once a week footpath washing should be done with jet pressure machine mounted on 4 wheels.	The condition of RFP shall prevail
145	Water tanker of 5000 litre	It was also suggested to include tracker driven water tanker to be available during the mechanical sweeping of roads, to provide adequate water for sweeping machine and jet pressure washer for footpath washing.	The selected operator to arrange water tanker as per requirement for filling the water tank required for mechanical sweeping. No extra payments shall be done by BMC in this regard.

146	Allocation of alternative roads	It was suggested that due to construction or repair work of the roads falling under contract, which are not swept. The alternative roads of the same length should be provided between 3-7 days by BMC	Agreed. The clause shall be suitably modified to 7 days instead of 30 days stipulated at present.
147	Provision for relievers	Since BMC has asked for 7 days a week working the provision for a relievers should be added in the total manpower details provided in RFP documents.	Please refer our reply under sl no. 18 c.
148	3.1	With respect to the points mentioned in Section 3.1 on page 12 of RFP, we would like you to consider our firm which has experience in collection & cleaning of garbage through Auto Tippers from various districts of the city A, rather than just focusing on the mechanical sweeping aspect of the tender. Since, mechanical sweeping is just one part of the tender, rest 3 tasks are related to removal of garbage only. Hence, we request you to amend this criteria. Plus limiting the experience to only mechanical sweeping would benefit only a few firms and eventually eliminate the healthy competition. So, kindly let us know will we be eligible to participate in this tender or not?	The condition of RFP shall prevail.
149	Page 12 & 24	The RFP on page 12 states that a minimum turnover of a firm should be 7 cr for last 3 FY. But on Page 24 of RFP you are considering turnover from 10cr and above only and that too for the last 5 years. Hence, kindly clarify, which criteria to follow and what will be the points for turnover between 7-10 Cr?	Agreed. The clause of RFP document is modified as below: Annual turnover of the firm as per Clause 3.1.3 INR 7.00 crores-10.00 crores- 15 Marks More than INR 10.00 Crores- 20 Marks
150	General	If firm A is a proprietorship concern and firm B is a partnership firm, then, can these 2 firms come	Yes.

		together as part of consortium and bid for the tender?	
151	9.5	As per point 9.5 under Penalties on Page 39, we expect that the equipment for safety and signage shall be provided by the authority	The condition of RFP shall prevail.
152	General	In case of repair/maintenance/closure of roads, it is not possible to mechanically sweep the roads, will the operator be remitted/paid for that day or not?	Please refer clause 11.2 of the RFP document.
153	General	What all areas or points shall be conveyed / covered by way of presentation. Since most of the presentation regarding machine, labor, time of work is already mentioned in the RFP.	Please refer Clause 4.8.1 Notes point no. C
154	General	What will be the criteria of evaluating the work done by the machine and labor for all the 4 tasks? Will it be manual evaluation or through any other means	The same shall be done by BMC as per the requirements of the RFP document.
155	9.3	Please elaborate what is meant by point 9.3 on page 39 under the section of "penalties" relations to bell mouth?	The clause is self-explanatory. The selected operator shall be responsible for cleaning of bell mouth and gully gratings available within its assigned road stretch. In case of any failure for carrying out the same a penalty shall be levied as per provision under Clause 9.3.
156	9.9	w.r.t point 9.9 on page 40 under the section of penalties, we expect that the penalties in case of breakdown shall be relaxed as the penalties for breakdown of more than 3 days of Rs 10000 is very high. Since it is not in control of the operator to fix the vehicle. The vehicle will be fixed in the company's workshop only. So, we expect this penalty to be relaxed.	The condition of RFP shall prevail. In case of a major break down suitable decision shall be taken by BMC in this regard.

157	2.2.3	Clear on weekly off for machine and workers	Please refer our reply under sl no. 18 b.
158	2.2.5	Require 120 days to setup base	Please refer our reply under sl. No. 8
159	2.3.1	Litter collection should be annual or mechanical	Please refer our reply under sl. No. 109
160	2.4.4	Time is less, must be increased	Please refer our reply under sl. No. 137
161	2.4.5	Confirmation on size and quantity of debris is required. Is demolitions waste is also covered which can be huge	The bidders to make assessment on their own.
162	3.1.1	Should not be allowed	The condition of RFP shall prevail
163	3.1.2	For work of 80 Kms on average estimated expense of 80 lakh rs * 36 months. Required annual average turnover should be 15 cr. As per govt norms.	The condition of RFP shall prevail
164	3 note point C	Truck mounted is a purely obsolete and failed model. Hence should be removed.	The condition of RFP shall prevail
165	4.8.1	Why similar work as cleaning by road sweepers whereas scope of work demands for all work.	The condition of RFP shall prevail
166	4.8.4	Please open for both for inviting big companies only	Please refer our reply under sl. No.1
167	7.1.2	All single engine integrated use to have conveyor for all that. Not possible with truck mounted machine.	Please refer our reply under sl .no. 50
168	7.2	Front brush should be 1 only	Agreed.
169	9	Alarmingly high, need to set again	Please refer our reply under Sl.no. 131 to 139
170	11.3	Revision should be annually 10% over & above last year rate or on the basis of WPI. Wages to be on actual.	The condition of RFP shall prevail
171	5.1.2	A suitable place with adequate water and electricity facility may be provided by the BMC for parking & servicing of vehicles as per conditions precedent for the BMC.	Please refer our reply under sl . no. 7 and sl .no. 40

172	General (Technical)	<p>The successful bidder may be allowed to procure required number of mechanical road sweeper after getting the contract, keeping in view to match the specifications more or less not the exact as given in the tender document because the operator shall definitely look into the following factors at the time of procurement.</p> <ul style="list-style-type: none"> <li>· Life of the machine</li> <li>· fuel efficiency</li> <li>· Post sales &amp; service availability in the state</li> <li>· Negotiations of rates etc.</li> </ul>	The condition of RFP shall prevail
173	Tax & levies	At present GST is not applicable for solid waste management activities, as and when GST and any other statutory levies if applicable the same may kindly be reimbursed by the BMC.	Please refer our reply under Sl. No. 84
174	Contract period	As the cost of self-propelled integrated mechanical road sweeper would be very high, please consider to increase the contract period to 5 years which may be extended for another 2 year.	Please refer our reply under sl.no.21
175	Technical evaluation	If a bidder awarded 2 different contracts in a same ULB, in such a case experience of that bidder may be considered for 2 ULB for the purpose evaluation of technical score as 20.	No it shall be considered as 1.
176	3.1.2	<p>What is the basis for fixing 60 lane km/day?</p> <p>If an operator have made contract with ULB on hour /tonnage basis, then how the calculation shall be made to convert in KM per day basis.</p>	The condition of RFP shall prevail
177.	General	It is mentioned a self-propelled (integrated) sweeper. Meaning of that. Why not truck or chasis mounted?	The condition of RFP shall prevail.
178.	General	Engine power 147 hp. Why so specific? Not high not low?	The condition of RFP shall prevail.

179.	General	Sweeping width of front brush 3 mtr, what is the difference? For road sweeping, what is the function of front brush?	The condition of RFP shall prevail.
180	General	Max Sweeping speed of 10 km. 100% with 8 Km. Have they tested? Can they certify that any sweeper can sweep 100% @8km/hr speed? We can challenge that any sweeper can sweep effectively not more than 4-5 km/hr speed.	The condition of RFP shall prevail.
181	General	Whole specification denotes an imported sweeper fully manufacturer specific (147 hp, 6000 ltr, self propelled etc.)? Can they certify that any other sweeper cannot perform	The RFP does not prohibit to procure indigenous sweepers. Hence, the condition of RFP shall prevail.
182	General	Working hour 8 hours. Out of that 6 hours can work. If it's 8 Km/hr then in 6 hours one sweeper can sweep 48 km theoretically. Still 2 sweepers cannot cover the total km. How they want to complete the job?	It is up to the operator to manage by deploying efficient machine to complete the task.
183	General	Imported sweepers are double in cost than any Indian sweeper. We can challenge that no imported sweeper can perform double of any Indian sweeper.	The RFP does not prohibit to procure indigenous sweepers. Hence, the condition of RFP shall prevail.
184	General	Cost of maintenance and parts is much higher than indigenous sweeper. Is it justify cost of sweeping/km? when a huge penalty is involved, why not Indian sweepers recommended instead of imported sweepers?	The RFP does not prohibit to procure indigenous sweepers.
185	Clause 3.1.2	The bidder should have experience of Mechanical Sweeping of Municipal roads for at least 60.00 (lane) Kms per day by using mechanical road sweeper for a period of at least 2 (two) successive years during the last 7 years from the last date of submission of proposal.	Agreed. The Clause 3.1.2 is modified as below:  <i>"The bidder should have experience of Mechanical Sweeping of Municipal/Industrial roads for at least 60.00 (lane) Kms per day by using mechanical road sweeper for a period of at least 2 (two) successive years during the last 7 years from the last date of submission of proposal."</i>

		We are already doing approximately 80 Kms of road sweeping on a daily basis at an area which is having more dirt and dust in large industrial premises (Tata steel, Jamshedpur) so our request to your good self is to kindly amend the above clause to "Municipal Road to Muncipal/Industrial Roads" so that we can participate in this tender		<p>Clause 4.8.1 of the RFP-Technical Evaluation: Project experience for similar work in India for a period of 2 years or more in any ULB/Industrial area</p> <ul style="list-style-type: none"> <li>· 1 ULB/Industrial area - 10 marks</li> <li>· 2 ULB/Industrial area or more- 20 marks</li> </ul> <p>Must be supported by Work Agreement and letter for continuity of work from the concerned Authority</p>						
186	Clause 1.9	Submission of Proposal	06/07/2018 by 03:30 p.m.	<p>The timelines for submission of proposal and presentation are modified as below:</p> <table border="1"> <tr> <td>Submission of Proposal</td> <td>10/07/2018 by 03:30 p.m.</td> </tr> <tr> <td>Opening of Technical Proposal</td> <td>10/07/2018 at 04:30 p.m.</td> </tr> <tr> <td>Technical Presentation</td> <td>16/07/2018 at 11:00 a.m.</td> </tr> </table>	Submission of Proposal	10/07/2018 by 03:30 p.m.	Opening of Technical Proposal	10/07/2018 at 04:30 p.m.	Technical Presentation	16/07/2018 at 11:00 a.m.
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